## FINANCIAL STATEMENTS

For the year ended December 31, 2022



# For the year ended December 31, 2022

# INDEX

|  | Page   |
|--|--------|
| INDEPENDENT AUDITORS' REPORT             | 1 - 2  |
| FINANCIAL STATEMENTS                     |        |
| Statement of Financial Position          | 3      |
| Statement of Comprehensive Income        | 4      |
| Statements of Changes in Members' Equity | 5      |
| Statement of Cash Flows                  | 6      |
| Notes to the Financial Statements        | 7 - 30 |



P.O. Box 367, 96 Nelson Street Brantford, Ontario N3T 5N3 Telephone: (519) 759-3511 Facsimile: (519) 759-7961

## INDEPENDENT AUDITORS' REPORT

### To the Members of Healthcare & Municipal Employees' Credit Union

## **Opinion**

We have audited the financial statements of Healthcare & Municipal Employees' Credit Union (the 'Entity'), which comprise the statement of financial position as at December 31, 2022, and the statements of comprehensive income, changes in members' equity, and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Entity as at December 31, 2022, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

## **Basis for Opinion**

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of Financial Statements* section of our report. We are independent of the Entity in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Other Information – Annual Report

Management is responsible for the annual report. The annual report comprises the report of the board of directors, report of the CEO, and other management reports, but does not include the financial statements and our auditors' report thereon. The annual report is expected to be made available to us after the date of this auditors' report.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the annual report identified above when it becomes available and, in doing so, consider whether the annual report is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

The annual report is expected to be made available to us after the date of our auditors' report. When we read the annual report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance.

#### Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Entity's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Entity's financial reporting process.

## Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting, and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

February 23, 2023 Brantford, Ontario CHARTERED PROFESSIONAL ACCOUNTANTS
Licensed Public Accountants

Millard, Louse & Rosebrugh LLP

# STATEMENT OF FINANCIAL POSITION

| As at December 31                        | 2022        | 2021        |
|--|-------------|-------------|
| ASSETS                                   |             |             |
| Cash and bank                            | 3,113,661   | 7,116,264   |
| Investments (Note 4)                     | 20,112,242  | 19,374,747  |
| Derivatives (Note 5)                     | 251         | 4,494       |
| Loans to members (Note 6)                | 239,755,756 | 222,117,555 |
| Accounts receivable                      | 152,387     | 69,112      |
| Prepaid expenses                         | 1,026,922   | 812,512     |
| Property, plant and equipment (Note 8)   | 1,295,976   | 1,417,310   |
| Intangible assets (Note 8)               | 2,393,136   | 2,379,377   |
| Right of use for leased assets (Note 9)  | 235,885     | 289,349     |
|  | 268,086,216 | 253,580,720 |
| LIABILITIES                              |             |             |
| Operating credit facility (Note 19)      | -           | 4,000,000   |
| Members' deposits (Note 10)              | 246,085,770 | 228,898,877 |
| Accounts payable and accrued liabilities | 1,517,786   | 1,281,716   |
| Derivatives (Note 5)                     | 251         | 4,494       |
| Lease liabilities (Note 9)               | 244,980     | 295,404     |
| Income taxes payable                     | 69,453      | 96,698      |
| Deferred income tax liability (Note 15)  | 27,162      | 8,109       |
| Members' share capital (Note 11)         | 5,715,465   | 5,665,506   |
|  | 253,660,867 | 240,250,804 |
| MEMBERS' EQUITY                          |             |             |
| Undivided Earnings                       | 14,425,349  | 13,329,916  |
|  | 268,086,216 | 253,580,720 |

# STATEMENT OF COMPREHENSIVE INCOME

| For the year ended December 31                                  | 2022                   | 2021                   |
|---|------------------------|------------------------|
| Interest Revenue (Note 13)                                      | 8,461,196              | 7,237,713              |
| Interest Expense (Note 14)                                      | 2,752,825              | 1,997,750              |
| Interest Margin Other income                                    | 5,708,371<br>1,958,755 | 5,239,963<br>2,017,761 |
| Income Before Operating Expenses                                | 7,667,126              | 7,257,724              |
| Operating Expenses  |                        |                        |
| Employee salaries and benefits                                  | 3,129,563              | 3,155,145              |
| Occupancy   | 187,567                | 270,289                |
| Administration  | 772,725                | 769,769                |
| Data processing   | 1,049,270              | 973,630                |
| Lending   | 163,830                | 22,458                 |
| Member deposit insurance  | 180,915                | 205,252                |
| Board and committee expenses                                    | 87,251                 | 63,580                 |
| Depreciation  | 479,870                | 383,640                |
|   | 6,050,991              | 5,843,763              |
| Operating Income  | 1,616,135              | 1,413,961              |
| Dividends on members' shares                                    | (285,000)              | (122,431)              |
| Income Before Income Taxes                                      | 1,331,135              | 1,291,530              |
| Income taxes - current (Note 15)                                | 216,649                | 175,877                |
| - deferred (Note 15)  | 19,053                 | 43,725                 |
| Net Income  | 1,095,433              | 1,071,928              |
| Other Comprehensive Income (Loss)                               |                        |                        |
| Change in unrealized gains / (losses) on derivative instruments |                        |                        |
| designated as cash flow hedges                                  | _                      | (65,477)               |
| Tax effect of change in unrealized gains on cash flow hedges    | -                      | 7,988                  |
| Other Comprehensive Income for the Year                         | -                      | (57,489)               |
| Comprehensive Income for the Year                               | 1,095,433              | 1,014,439              |

# STATEMENT OF CHANGES IN MEMBERS' EQUITY

|   | Accumulated Other<br>Comprehensive Income<br>Cash Flow Hedges | Undivided<br>Earnings   | Total                   |
|---|---|-------------------------|-------------------------|
| Balance at January 1, 2021 Net Income                     | 57,489<br>-   | 12,257,988<br>1,071,928 | 12,315,477<br>1,071,928 |
| Change in unrealized gains / (losses) on cash flow hedges | (57,489)  | -<br>-                  | (57,489)                |
| Balance at December 31, 2021                              | -   | 13,329,916              | 13,329,916              |
| Net Income  | -   | 1,095,433               | 1,095,433               |
| Balance at December 31, 2022                              |   | 14,425,349              | 14,425,349              |

# STATEMENT OF CASH FLOWS

| For the year ended December 31   | 2022                                  | 2021   |
|--|---------------------------------------|--|
| Cash Flows From Operating Activities   |                                       |  |
| Net Income   | 1,095,433                             | 1,071,928  |
| Adjustments for:   |                                       |  |
| Interest revenue   | (8,461,196)                           | (7,237,713)                                      |
| Interest expense   | 2,752,825                             | 1,997,750  |
| Interest received on member loans  | 7,771,059                             | 6,935,148  |
| Interest received on investments   | 242,773                               | 250,776  |
| Interest paid on member deposits   | (1,866,290)                           | (2,303,520)                                      |
| Depreciation   | 479,870                               | 383,640  |
| Deferred income taxes  | 19,053                                | 43,725   |
| Income taxes (paid) recovered  | (247,909)                             | (159,106)  |
| Net change in non-cash working capital balances related to operations  | 86,730                                | (321,824)  |
|  | 1,872,348                             | 660,804  |
| Cash Flows From Financing Activities Credit facility Member deposits and share capital Lease obligations Class A investment shares | (4,000,000)<br>16,350,317<br>(50,424) | 4,000,000<br>(726,598)<br>(249,792)<br>5,000,000 |
|  | 12,299,893                            | 8,023,610  |
| Cash Flows From Investing Activities   |                                       |  |
| Purchase of property, plant and equipment and intangible assets  | (246,512)                             | (1,692,352)                                      |
|  | (17,239,101)                          | (24,646,235)                                     |
| Loans and mortgages to members   | (690 221)                             | 7,170,083  |
| Loans and mortgages to members Investments   | (689,231)                             | 7,170,003  |
|  | (18,174,844)                          |  |
| Investments  | (18,174,844)                          | (19,168,504)                                     |
|  |                                       |  |

#### NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2022

#### 1. NATURE OF OPERATIONS

### **Reporting Entity**

Healthcare & Municipal Employees' Credit Union (the credit union) is a company incorporated under the Credit Unions and Caisses Populaires Act, 2020 ("The Act") of Ontario. The credit union services its members by providing retail banking services, commercial banking, small business banking and wealth solutions. The head office is located at 209 Limeridge Road East, Hamilton, Ontario.

These financial statements have been authorized for issue by the Board of Directors on February 23, 2023.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Basis of Presentation**

These financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (the IASB).

These financial statements were prepared under the historical cost convention, as modified by the revaluation of financial assets and derivative financial instruments measured at fair value.

The credit union's functional and presentation currency is the Canadian dollar.

The preparation of financial statements in compliance with IFRS requires management to make certain critical accounting estimates. It also requires management to exercise judgment in applying the credit union's accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in Note 3.

#### Cash and Bank

Cash and bank includes cash on hand and deposits with financial institutions. Cash and bank accounts are classified as measured at fair value through profit or loss.

#### **Debt Investments**

Investments with fixed or determinable payments that the credit union has the intention and ability to hold until maturity are measured at amortized cost. These assets are recognized initially at fair value and subsequently measured at amortized cost using the effective interest rate method. A provision for impairment is established when there is objective evidence of impairment and the impairment is other than temporary. If the impairment is other than temporary, the investment will be written down to its fair value.

#### **Equity Instruments**

Equity instruments are classified as measured at fair value through profit or loss.

#### NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2022

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### Hedges

The credit union periodically enters into derivative contracts to manage financial risks associated with movements in interest rates. The credit union does not enter into derivative financial instruments for trading or speculative purposes.

When derivatives are used to manage exposures, the credit union determines, for each derivative, whether hedge accounting can be applied. Where hedge accounting can be applied, a hedge relationship is designated as a cash flow hedge of a specifically identified group of assets or liabilities. The credit union formally assesses and documents whether these derivatives are effective in offsetting changes in cash flows of hedged assets or liabilities.

These derivatives are carried at fair value and are reported as assets when they have a positive fair value and as liabilities when they have a negative fair value. Gains and losses resulting from changes in fair value of the effective portion of the derivative instrument are recorded in other comprehensive income until the hedged item is recognized in income. The ineffective portion is recognized immediately in income as other income.

### **Market Based Deposits**

The credit union has various deposits from members whereby interest will be paid based on certain market indicators. To offset exposure to fluctuations in these indicators, the credit union has entered into derivative contracts with Central 1 whereby Central 1 will pay the interest on these deposits. In return, the credit union will pay a fixed rate of interest to Central 1 on these deposits. These derivative contracts are designated as fair value through profit or loss and are measured at fair value both initially and subsequently.

#### **Loans to Members**

All loans to members are financial assets with fixed or determinable payments that are not quoted in an active market and are classified as measured at amortized cost. Member loans are initially measured at fair value, net of loan origination fees. Loans are subsequently measured at amortized cost using the effective interest rate method, less any impairment. An allowance for doubtful loans is deducted from the total of the loans on the statement of financial position.

#### Property, Plant and Equipment and Depreciation

Property, plant and equipment assets are stated at cost. Depreciation is provided for in the accounts as follows:

Building 40 years straight line
Leasehold improvements Remaining term of the lease
Furniture and fixtures 5 to 10 years straight line
Computer equipment 3 to 5 years straight line

### **Intangible Assets**

Intangible assets consist of computer software, rights for the use of software, and costs incurred to acquire those rights. Intangible assets are initially recorded at cost and subsequently measured at cost less accumulated depreciation and accumulated impairment (losses). Depreciation is provided using the straight-line basis over 5 to 13 years.

#### NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2022

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### **Accounts Payable**

Liabilities for trade creditors and other payables are classified as accounts payable and accrued liabilities and initially measured at fair value net of any transaction costs directly attributable to the issuance of the instrument and subsequently are carried at amortized cost using the effective interest rate method.

#### **Income Taxes**

Income tax expense comprises current and deferred tax. Current tax and deferred tax are recognized in net income except to the extent that it relates to a business combination, or items recognized directly in equity or in other comprehensive income.

Current income taxes are recognized for the estimated income taxes payable or receivable on taxable income or loss for the current year and any adjustment to income taxes payable in respect of previous years. Current income taxes are measured at the amount expected to be recovered from or paid to the taxation authorities using tax rates and tax laws that have been enacted or substantively enacted by the year-end date.

Deferred tax assets and liabilities are recognized where the carrying amount of an asset or liability differs from its tax base.

Recognition of deferred tax assets for unused tax losses, tax credits and deductible temporary differences is restricted to those instances where it is probable that future taxable income will be available to allow the deferred tax asset to be utilized. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

The amount of the deferred tax asset or liability is measured at the amount expected to be recovered from or paid to the taxation authorities. This amount is determined using tax rates and tax laws that have been enacted or substantively enacted by the year-end date and are expected to apply when the liabilities / (assets) are settled / (recovered).

#### **Member Deposits**

All member deposits are initially measured at fair value, net of any transaction costs directly attributable to the issuance of the instrument. Member deposits are subsequently measured at amortized cost, using the effective interest rate method.

#### Members' Shares

Members' shares issued by the credit union are classified as equity only to the extent that they do not meet the definition of a financial liability or financial asset.

#### **Provisions**

Provisions are recognized for liabilities of uncertain timing or amount that have arisen as a result of past transactions, including legal or constructive obligations. The provision is measured at the best estimate of the expenditure required to settle the obligation at the reporting date.

#### NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2022

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

### **Revenue Recognition**

Interest on loans and investments is recognized as earned at the end of each month and when ultimate collection is reasonably assured. Other income consists of commission income, service charges, and rent. Other income is recognized when the transaction generating the commission or service charge occurs. Rental income is earned at the end of each month of the rental contract.

#### **Interest Expense**

Interest on deposits and loans are recognized as incurred at the end of each month.

### **Foreign Currency Translation**

Foreign currency accounts are translated into Canadian dollars as follows:

At the transaction date, each asset, liability, revenue and expense denominated in a foreign currency is translated into Canadian dollars by the use of the exchange rate in effect at that date. At the year-end date, unsettled monetary assets and liabilities are translated into Canadian dollars by using the exchange rate in effect at the year-end date and the related translation differences are recognized in net income. Exchange gains and losses arising on the retranslation of available for sale financial assets are treated as a separate component of the change in fair value and recognized in net income.

#### Leases

Leases are recognized, measured and presented in line with IFRS 16 'Leases'.

Leased assets are capitalized at the commencement date of the lease and comprise the initial lease liability amount plus direct cost incurred when entering the lease agreement.

The credit union depreciates the right-of-use asset on a straightline basis from the lease commencement date to the earlier of the end of the useful life of the right of use asset or the end of the lease term. The credit union also assesses the right of use asset for impairment when such indicators exist.

Lease liabilities are measured at the present value of the fixed and variable lease payments unpaid at commencement of the lease, discounted at the credit union's incremental borrowing rate.

#### Standards, Amendments and Interpretations Not Yet Effective

Certain new standards, amendments and interpretations have been published that are mandatory for the Credit Union's accounting periods beginning on or after January 1, 2023 or later periods that the Credit Union has decided not to early adopt. The standards, amendments and interpretations that will be relevant to the Credit Union are:

(i) IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors was amended in February 2021. These amendments clarify that accounting estimates require use of measurement techniques and inputs to develop an estimate. A change in an accounting estimate due to changes in inputs or assumptions is recorded in the current period unless it results from the correction of prior period errors. This amendment is effective for periods beginning on or after January 1, 2023. The credit union does not anticipate a significant impact to the financial statements as a result of this amendment.

#### NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2022

#### 3. CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

The credit union makes estimates and assumptions about the future that affect the reported amounts of assets and liabilities. Estimates and judgments are continually evaluated based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. In the future, actual experience may differ from these estimates and assumptions.

The effect of a change in an accounting estimate is recognized prospectively by including it in comprehensive income in the period of the change, if the change affects that period only; or in the period of the change and future periods, if the change affects both.

The estimates and assumptions that have a significant risk of causing material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

#### **Fair Value of Financial Instruments**

The credit union determines the fair value of financial instruments that are not quoted in an active market using valuation techniques. Those techniques are significantly affected by the assumptions used, including discount rates and estimates of future cash flows. In that regard, the derived fair value estimates cannot always be substantiated by comparison with independent markets and, in many cases, may not be capable of being realized immediately.

#### **Loan Loss Provision**

In accordance with IFRS 9, the credit union uses an expected credit loss model to determine a loss allowance for its loan and mortgage portfolio. Under this model the credit union estimates the probability of default of a loan, and the expected loss given default. The credit union recognizes the expected losses over the next 12 months for loans that have not had significant deterioration in credit quality, and recognizes lifetime expected credit losses when there has been significant increases in credit risk since initial recognition.

#### Valuation of lease liabilities and right of use assets

The application of IFRS 16 requires the credit union to make judgments that affect the valuation of the lease liabilities and the valuation of right of use assets. These include determining contracts in scope of IFRS 16, determining the contract term and determining the interest rate used for discounting of future cash flows.

The lease term determined by the credit union comprises non-cancellable periods of lease contracts, and periods covered by an option to terminate the lease if the credit union is reasonably certain not to exercise that option.

The present value of the lease payment is determined using the discount rate representing the rate of interest rate swap applicable for the currency of the lease contract and for similar tenor, corrected by the average credit spread of entities with rating similar to the credit unions rating, observed in the period when the lease contract commences or is modified.

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2022

| INVESTMENTS                      | 2022       | 2021       |
|----------------------------------|------------|------------|
| Debt Instruments                 |            |            |
| HQLA Investments                 | 15,985,038 | 15,843,877 |
| Term deposits                    | 543,100    | -          |
| Other debt instruments           | 2,856,873  | 2,855,933  |
| Accrued interest                 | 151,496    | 103,232    |
| Total Debt Instruments           | 19,536,507 | 18,803,042 |
| <b>Equity Instruments</b>        |            |            |
| Central 1 Credit Union - Class A | 74,088     | 75,420     |
| Central 1 Credit Union - Class E | 494,800    | 494,800    |
| Other investments                | 6,847      | 1,485      |
| Total Equity Instruments         | 575,735    | 571,705    |
|                                  | 20,112,242 | 19,374,747 |

Board policies establish a minimum threshold for liquidity of 7% of deposits and borrowings and a maximum of 20%. Included in the credit union liquidity policies is the requirement that 6% of deposits is invested in High Quality Liquid Assets (HQLA).

The shares in Central 1 are required as a condition of membership and are redeemable upon withdrawal of membership or at the discretion of the Board of Directors of Central 1. In addition, the member credit unions are subject to additional capital calls at the discretion of the Board of Directors.

Central 1 Class A and Class F shares are subject to an annual rebalancing mechanism and are redeemable at the option of Central 1. There is no separately quoted market value for these shares, however fair value is determined to be equivalent to the par value.

Central 1 Class E shares are redeemable at \$100 per share. There is no separately quoted market value for these shares. The fair value is determined to equal the redemption value.

#### NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2022

### 5. **DERIVATIVES**

The credit union has outstanding \$1,000 (2021 - \$25,646) in index linked term deposits to its members. The index linked term deposits are three and five year deposits that pay interest at the end of the term, based on the performance of a variety of indices. The embedded derivatives associated with these deposits are presented in liabilities and have a fair value of \$251 (2021 - \$4,494).

The credit union has entered into hedge agreements with Central 1 to offset the exposure to the indices associated with this product, whereby the credit union pays a fixed rate of interest for the term of each index linked term deposit on the face value of the deposits sold. At the end of the term, the credit union receives an amount equal to the amount that will be paid to the depositors, based on the performance of the indices. As at December 31, 2022, the credit union had entered into such contracts on index linked term deposits for a total of \$1,000. The agreements are secured by a general security agreement covering all assets of the credit union.

|  | 2022 | 2021  |
|--|------|-------|
| Derivative assets  |      |       |
| Index linked hedge receivable from Central 1                               | 251  | 4,494 |
| Desirative liabilities   |      |       |
| Index linked derivatives payable on member deposits                        | 251  | 4,494 |
| Derivative liabilities Index linked derivatives payable on member deposits | 251  | 4     |

These derivatives have a fair value that varies based on the particular contract and changes in interest rates. The purpose of these derivatives is to provide a hedge against interest rate fluctuations by improving the credit union's matching of its asset and liability positions.

#### NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2022

| LOANS TO MEMBERS                            | 2022          | 2021        |
|---|---------------|-------------|
| Personal loans                              | 4,130,530     | 5,370,101   |
| Residential mortgages                       | 198,455,171   | 186,576,746 |
| Bridge loans                                | - · · · · · - | 285,100     |
| Investment mortgages                        | 14,287,235    | 13,438,802  |
| Commercial and Syndicated loans             | 22,633,575    | 16,494,970  |
| Accrued interest                            | 683,306       | 284,206     |
|   | 240,189,817   | 222,449,925 |
| Less: allowance for impaired loans (Note 7) | 434,061       | 332,370     |
| Total Loans Receivable                      | 239,755,756   | 222,117,555 |

Personal loans consist of term loans and lines of credit that are not real estate secured and, as such, have various repayment terms. Some personal loans are secured by wage assignments and personal property or investments. Personal loans have fixed or variable interest rates and a maximum term of 10 years with an average rate of 10.37% at December 31, 2022 (6.61% in 2021).

Residential mortgages are loans and lines of credit secured by residential property and are generally repayable monthly with blended payments of principal and interest. Residential mortgages have fixed or variable interest rates with an average rate of 3.70% at December 31, 2022 (3.09% in 2021).

Syndicated loans consist of commercial loans and mortgages to individuals, partnerships and corporations and have various repayment terms. They are secured by various types of collateral including mortgages on real property, general security agreements, and personal guarantees. These loans have fixed or variable interest rates with an average rate of 7.62% at December 31, 2022 (4.34% in 2021).

Investment mortgages are loans and lines of credit secured by residential property and are generally repayable monthly with blended payments of principal and interests. Investment mortgages have fixed or variable interest rates with an average rate of of 3.32% at December 31, 2022 (3.08% in 2021).

## **Credit Quality of Loans**

It is not practical to value all collateral as at the balance sheet date due to the variety of assets and conditions. A breakdown of the portfolio by type of security is as follows:

|                                      | 2022        |             |
|--------------------------------------|-------------|-------------|
| Unsecured loans                      | 2,278,589   | 3,418,449   |
| Loans secured by cash or property    | 1,851,941   | 2,236,752   |
| Residential mortgages                | 191,292,072 | 178,467,905 |
| Insured residential mortgages        | 7,163,099   | 8,108,841   |
| Investment mortgages                 | 14,287,235  | 13,438,802  |
| Loans secured by commercial property | 22,633,575  | 16,494,970  |
|                                      | 239,506,511 | 222,165,719 |

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2022

## 6. LOANS TO MEMBERS (Cont'd)

## **Concentration of Risk**

The credit union has an exposure to groupings of individual loans which concentrate risk and create exposure to particular segments as follows:

At December 31, 2022, there are nine members with individual borrowings exceeding 10% of member equity (2021 - eleven members). The following outlines the total value of borrowings that exceeded 10% of members equity.

|                                 | 2022       | 2021       |
|---------------------------------|------------|------------|
| Commercial and Syndicated loans | 11,436,139 | 9,688,249  |
| Residential mortgages           | 5,941,721  | 4,695,725  |
| Investment mortgages            | 6,111,219  | 8,957,611  |
|                                 | 23,489,079 | 23,341,585 |

All member loans are with members located in Southwestern Ontario.

#### 7. ALLOWANCE FOR IMPAIRED LOANS

The following table shows a reconciliation of the opening and closing balances of the loan allowance based on expected credit losses:

| 2021   | Stage 3<br>Provision     | Stage 2<br>Provision | Stage 1<br>Provision | Total                |
|--|--------------------------|----------------------|----------------------|----------------------|
| Balance at January 1, 2021   | 385,441                  | 2,269                | 30,178               | 417,888              |
| Recoveries of loans previously written off                               | 14,166                   | -                    | _                    | 14,166               |
| Provision charged to net income  | (4,959)                  | (957)                | 1,628                | (4,288)              |
| Loans written off  | (95,396)                 | -                    | -                    | (95,396)             |
| Balance at December 31, 2021   | 299,252                  | 1,312                | 31,806               | 332,370              |
|  |                          |                      |                      |                      |
| 2022   | Stage 3<br>Provision     | Stage 2<br>Provision | Stage 1<br>Provision | Total                |
|  | O                        | 0                    | 0                    | <b>Total</b> 332,370 |
| Balance at January 1, 2022 Recoveries of loans previously written off    | Provision                | Provision            | Provision            |                      |
| Balance at January 1, 2022   | <b>Provision</b> 299,252 | Provision            | Provision            | 332,370              |
| Balance at January 1, 2022<br>Recoveries of loans previously written off | 299,252<br>84,608        | 1,312                | 31,806               | 332,370<br>84,608    |

#### NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2022

## 7. ALLOWANCE FOR IMPAIRED LOANS (Cont'd)

The allowance for impaired loans is broken down as follows:

|                                      | Allowance for Impaired Loans<br>2022 2021 |         | Aggregate In<br>2022 | npaired Loans<br>2021 |
|--------------------------------------|---|---------|----------------------|-----------------------|
| Personal loans                       | 127 267                                   | 191,344 | 127 267              | 191,344               |
| Lines of credit                      | 137,267<br>82,153                         | 191,344 | 137,267<br>82,153    | 191,344               |
| Non-specified loans                  | 96,419                                    | 33,118  | -                    | -                     |
| Residential mortgages Commercial and | 118,222                                   | -       | 4,078,436            | 151,598               |
| syndicated loans                     | -   | -       | 3,038,933            | _                     |
|                                      | 434,061                                   | 332,370 | 7,336,789            | 450,850               |

## Key Assumptions in Determining the Allowance for Impaired Loans Collective Provision

All loans have a probability of default. The credit union uses historical loss ratios of loans with similar characteristics and forward looking factors to estimate the probability and severity of loss on origination of new loans issued. At each reporting date, the credit union considers evidence of potential impairment such as industrial restructuring, job losses or economic circumstances. The methodology and assumptions used for estimating future cash flows are reviewed regularly by the credit union to reduce any differences between loss estimates and actual loss experience.

For loans that have not increased in credit risk since origination, the credit union allows for 12 month expected credit losses (Stage 1 provision). For loans that have experienced significant increase in credit risk since origination, the credit union allows for lifetime expected credit losses (Stage 2 provision). Loans are considered to have significantly increased credit risk when payments are 30 days past due or an adverse change in the situation of the borrower that indicates they may not be able to fulfill their contractual obligations. Loans that are 90 days past due and loans in which the credit union has determined that the member is unlikely to fulfill their contractual obligations are specifically identified as impaired (Stage 3) and are evaluated individually for collateral and expected loss provision.

# NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2022

# 8. PROPERTY, PLANT AND EQUIPMENT

| TROIDETT, TEAT TAND BQO                   | Land    | Building I | Leasehold mprovements | Furniture &<br>Fixtures | Computer<br>Equipment | Total               | Intangibles            |
|---|---------|------------|-----------------------|-------------------------|-----------------------|---------------------|------------------------|
| Cost                                      |         |            |                       |                         |                       |                     |                        |
| Balance at December 31, 2020<br>Additions | 437,779 | 2,078,353  | 1,091,801             | 492,050                 | 741,283<br>14,591     | 4,841,266<br>14,591 | 1,266,553<br>1,677,761 |
| Balance at December 31, 2021              | 437,779 | 2,078,353  | 1,091,801             | 492,050                 | 755,874               | 4,855,857           | 2,944,314              |
| Additions<br>Disposals                    | -       | -          | (461,803)             | -                       | 17,868                | 17,868<br>(461,803) | 228,644                |
| Balance at December 31, 2022              | 437,779 | 2,078,353  | 629,998               | 492,050                 | 773,742               | 4,411,922           | 3,172,958              |
| Accumulated Depreciation                  |         |            |                       |                         |                       |                     |                        |
| Balance at December 31, 2020              | -       | 1,293,426  | 884,177               | 410,617                 | 695,476               | 3,283,696           | 435,982                |
| Depreciation expense                      | -       | 49,361     | 56,048                | 20,798                  | 28,644                | 154,851             | 128,955                |
| Balance at December 31, 2021              | -       | 1,342,787  | 940,225               | 431,415                 | 724,120               | 3,438,547           | 564,937                |
| Depreciation expense                      | -       | 55,174     | 52,118                | 13,049                  | 18,861                | 139,202             | 214,885                |
| Disposals                                 | -       | -          | (461,803)             | -                       | -                     | (461,803)           | -                      |
| Balance at December 31, 2022              | -       | 1,397,961  | 530,540               | 444,464                 | 742,981               | 3,115,946           | 779,822                |
| Net book value                            |         |            |                       |                         |                       |                     |                        |
| December 31, 2021                         | 437,779 | 735,566    | 151,576               | 60,635                  | 31,754                | 1,417,310           | 2,379,377              |
| December 31, 2022                         | 437,779 | 680,392    | 99,458                | 47,586                  | 30,761                | 1,295,976           | 2,393,136              |

# NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2022

# 9. LEASE ASSETS AND LIABILITIES

| Right of use assets for leased branch offices     | 2022              | 2021                |
|---|-------------------|---------------------|
| Balance at January 1                              | 289,349           | 389,184             |
| Additions   | 72,319            | -                   |
| Depreciation                                      | 125,783           | 99,835              |
| Balance at December 31                            | 235,885           | 289,349             |
|   |                   |                     |
| Lease liabilities                                 | 2022              | 2021                |
|   |                   |                     |
| Lease liabilities  Balance at January 1 Additions | 295,404           | <b>2021</b> 545,195 |
| Balance at January 1                              |                   |                     |
| Balance at January 1<br>Additions                 | 295,404<br>72,860 | 545,195             |

Payments required under these leases are as follows:

2023 - \$98,462 2024 - \$92,342 2025 - \$58,993

### NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2022

| MEMBERS' DEPOSITS                   | 2022                     | 2021        |            |
|-------------------------------------|--------------------------|-------------|------------|
| Chequing accounts                   | 36,165,252               | 36,252,657  |            |
| Savings accounts                    | 70,640,503               | 81,222,882  |            |
| Term deposits                       | 49,294,474               | 38,382,755  |            |
| Tax free savings accounts           | 40,356,670               | 28,471,791  |            |
| Registered retirement savings plans | 26,172,313<br>21,900,922 |             | 24,751,031 |
| Registered retirement income funds  |                          | 19,148,660  |            |
| Accrued interest                    | 1,555,636                | 669,101     |            |
|                                     | 246,085,770              | 228,898,877 |            |

Chequing and savings accounts are due on demand.

Term deposits have fixed rates of interest for terms up to five years, or pay a return based on market indexes. Interest can be paid monthly, annually, or upon maturity. At December 31, 2022, the average interest rate on term deposits was 2.78% (1.64% in 2021).

Registered retirement savings plan accounts can be fixed or variable rate, or pay a return based on market indexes. Fixed rate deposits have similar terms and rates as the term deposits described above.

Registered retirement income fund accounts can be fixed or variable rate with terms similar to those of registered retirement savings plan accounts described above. Members may make withdrawals from RRIFs on a monthly or annual basis according to individual needs and statutory requirements.

Tax free savings accounts can be fixed or variable rate with terms and conditions similar to those of the registered retirement savings plan accounts described above.

#### **Concentration of Risk**

The credit union has an exposure to groupings of individual deposits which concentrate risk and create exposure to particular segments.

No individuals or related groups of members' deposits exceed 1% of members' deposits.

All members' deposits are primarily with members located in Southwestern Ontario.

#### NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2022

| MEMBERS' SHARE CAPITAL  | 2022                 | 2021                 |
|---|----------------------|----------------------|
| Membership shares<br>Class A Investment shares (5,000,000 shares) | 715,465<br>5,000,000 | 665,506<br>5,000,000 |
|   | 5,715,465            | 5,665,506            |

As a condition of membership, each member is required to hold a minimum of \$25 in membership shares. This capital is of a permanent nature which cannot be withdrawn except upon the death or withdrawal from membership of the member. Any special dividends added to a member's permanent share capital account cannot be withdrawn except on the above conditions. As at December 31, 2022, the credit union had 12,400 members.

Class A Investment shares are non-cumulative, non-voting, non-participating shares, which bear dividends at a rate established by the Board of Directors each year. Approval of any redemption request is at the discretion of the Board. In no case shall total redemptions in any fiscal year exceed an amount equal to 10% of the total Class A Investment Shares outstanding at the end of the previous fiscal year. Consequently, holders of Class A Investment Shares may not be able to sell or redeem their securities at their discretion.

The Class A Investment Shares are redeemable at \$1 per share, at the option of the credit union, subject to restrictions in the Act, after giving at least 21 day's notice of its intent to redeem, at any time after the fifth anniversary of the issue date. If the credit union redeems only a portion of the Class A Investment Shares, the credit union must redeem such Class A Investment Shares, pro rata from all holders of such shares at the time. The proceeds of any redemption of Class A Investment Shares, held inside a registered account will remain inside the registered account unless the annuitant specifically requests otherwise in writing.

#### 12. CAPITAL MANAGEMENT

The credit union maintains policies and procedures relative to capital management so as to ensure that capital levels are sufficient to cover the risks inherent in the business. The credit union considers its capital to comprise membership shares, undivided earnings, reserves, and the general allowance against doubtful loans.

The Credit Unions and Caisses Populaires Act, 2020, and the Financial Services Regulatory Authority of Ontario, establish minimum capital ratios that must be maintained by the credit union, including a minimum tier 1 capital ratio of 6.5%, minimum total capital ratio of at least 8%, minimum capital conservation buffer ratio of 2.5%, a minimum total supervisory capital ratio of 10.5%, and a minimum leverage ratio of 3%.

The credit union has an internal policy that requires a minimum limit for regulatory capital of 3.5% of total assets and 5% of a risk weighted equivalent value. The risk weighted equivalent value is calculated by applying risk weight percentages as prescribed by FSRAO to various assets, operational and interest rate risk criteria. The credit union has internal policies that require a Tier 1 capital ratio of 8% and total capital ratio of 12% along with a total supervisory capital ratio of 12%.

# NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2022

13.

# 12. CAPITAL MANAGEMENT (Cont'd)

| Regulatory Capital   | 2022   | 2021   |
|--|--|--|
| Tier 1 Capital   |  |  |
| Membership shares  | 715,465  | 665,506  |
| Non-redeemable portion of investment shares  | 5,000,000  | 5,000,000  |
| Undivided earnings   | 14,425,349   | 13,329,916   |
| Intangible software reduction  | (2,191,728)  | (2,189,423)  |
| Tier 2 Capital   |  |  |
| Stage 1 and 2 provision for impaired loans   | 234,161  | 33,118   |
|  | 18,183,247   | 16,839,117   |
| Percentage of total assets   | 6.7 %  | 6.6 %  |
| Risk weighted equivalent value   | 130,980,745  | 122,507,350  |
| Tier 1 capital ratio   | 13.70 %  | 13.72 %  |
| Total supervisory capital ratio  | 13.88 %  | 13.75 %  |
|  |  |  |
| Leverage ratio   | 6.78 %   | 6.64 %   |
|  |  | _  |
| The Act also requires that the credit union maintain prudent flow needs. Assets held for liquidity purposes include:   | levels of liquidity sufficient 2022                                  | to meet its cash 2021                                  |
| Leverage ratio  The Act also requires that the credit union maintain prudent flow needs. Assets held for liquidity purposes include:  Cash   | levels of liquidity sufficient  2022  3,113,661                      | 7,116,264  |
| The Act also requires that the credit union maintain prudent flow needs. Assets held for liquidity purposes include:   | levels of liquidity sufficient 2022                                  | to meet its cash 2021                                  |
| Leverage ratio  The Act also requires that the credit union maintain prudent flow needs. Assets held for liquidity purposes include:  Cash High Quality Liquid Assets held with Credential   | 2022<br>3,113,661<br>15,985,038                                      | 7,116,264<br>15,843,877                                |
| Leverage ratio  The Act also requires that the credit union maintain prudent flow needs. Assets held for liquidity purposes include:  Cash High Quality Liquid Assets held with Credential   | 3,113,661<br>15,985,038<br>3,399,973                                 | 7,116,264<br>15,843,877<br>2,855,933                   |
| Leverage ratio  The Act also requires that the credit union maintain prudent if flow needs. Assets held for liquidity purposes include:  Cash High Quality Liquid Assets held with Credential Other investments qualifying as liquidity  | 3,113,661<br>15,985,038<br>3,399,973<br>22,498,672                   | 7,116,264<br>15,843,877<br>2,855,933<br>25,816,074     |
| Leverage ratio  The Act also requires that the credit union maintain prudent of the flow needs. Assets held for liquidity purposes include:  Cash High Quality Liquid Assets held with Credential Other investments qualifying as liquidity  % of member deposits and borrowings                   | 3,113,661<br>15,985,038<br>3,399,973<br>22,498,672<br>9.20 %<br>2022 | 7,116,264 15,843,877 2,855,933 25,816,074 11.12 % 2021 |
| Leverage ratio  The Act also requires that the credit union maintain prudent of the flow needs. Assets held for liquidity purposes include:  Cash High Quality Liquid Assets held with Credential Other investments qualifying as liquidity  % of member deposits and borrowings  INTEREST REVENUE | 3,113,661<br>15,985,038<br>3,399,973<br>22,498,672<br>9.20 %<br>2022 | 7,116,264 15,843,877 2,855,933 25,816,074 11.12 % 2021 |
| The Act also requires that the credit union maintain prudent of flow needs. Assets held for liquidity purposes include:  Cash High Quality Liquid Assets held with Credential Other investments qualifying as liquidity  % of member deposits and borrowings  INTEREST REVENUE  Personal loans     | 3,113,661<br>15,985,038<br>3,399,973<br>22,498,672<br>9.20 %<br>2022 | 7,116,264 15,843,877 2,855,933 25,816,074 11.12 % 2021 |

# NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2022

| INTEREST EXPENSE  | 2022      | 2021      |
|---|-----------|-----------|
| Demand savings accounts   | 330,540   | 257,265   |
| Term deposits   | 1,090,664 | 741,510   |
| Tax free savings accounts   | 534,997   | 295,540   |
| Registered retirement savings plans   | 418,811   | 396,124   |
| Registered retirement income funds  | 377,813   | 307,311   |
|   | 2,752,825 | 1,997,750 |
| The current income tax provision was calculated as follows:                         | 2022      | 2021      |
| Income per statement before income taxes  | 1,331,135 | 1,291,530 |
| Depreciation in excess of capital cost allowance                                    | (44,487)  | (100,056) |
| Adjust allowance for impaired loans to allowance for tax purposes                   | 10,169    | (8,552)   |
| respectively.   | (106,818) | (147,850) |
| Other adjustments   |           |           |
|   | 1,189,999 | 1,035,072 |
| Other adjustments  Taxable income   | 1,189,999 |           |
| Other adjustments  Taxable income  Tax at prescribed rate of 26.50% (2021 - 26.50%) |           | 274,294   |
| Other adjustments  Taxable income   | 1,189,999 |           |

# NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2022

# 15. INCOME TAX (Cont'd)

| Deferred Tax Expense                              | 2022   | 2021   |
|---|--------|--------|
| Origination and reversal of temporary differences | 19,053 | 43,725 |
| Provision for income tax - deferred               | 19,053 | 43,725 |

The movement in deferred tax liabilities and assets are:

| 2022                          |         | Recognized in | Recognized | Closing |
|-------------------------------|---------|---------------|------------|---------|
| 2022                          | Balance | Net Income    | in OCI     | Balance |
| Property, plant and equipment | 12,923  | 20,645        | -          | 33,568  |
| Leased assets                 | (759)   | (351)         | -          | (1,110) |
| Allowance for impaired loans  | (4,055) | (1,241)       | -          | (5,296) |
|                               | 8,109   | 19,053        | -          | 27,162  |

| 2021                                   | Opening<br>Balance  | Recognized in<br>Net Income | Recognized<br>in OCI | Closing<br>Balance |
|--|---------------------|-----------------------------|----------------------|--------------------|
| Property, plant and equipment          | 715                 | 12,208                      |                      | 12,923             |
| Leased assets                          | (31,234)            | 30,475                      | -                    | (759)              |
| Allowance for impaired loans           | (5,098)             | 1,043                       | -                    | (4,055)            |
| Cash flow hedges                       | 7,989               | -                           | (7,989)              | (4,033)            |
|  | (27,628)            | 43,726                      | (7,989)              | 8,109              |
| Expected settlement of deferred tax li | abilities and asset | es are:                     | 2022                 | 2021               |
| Settled within 12 months               |                     |                             | (2,050)              | (2,839)            |
| 0 41 1 0 4 10 4                        |                     |                             | 29,212               |                    |
| Settled after more than 12 months      |                     |                             | 27,212               | 10,948             |

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2022

#### 16. RELATED PARTY TRANSACTIONS

The credit union entered into the following transactions with key management personnel, which are defined by IAS 24, Related Party Disclosures, as those persons having authority and responsibility for planning, directing and controlling the activities of the credit union, including directors and management.

| Compensation  | 2022                 | 2021                 |
|---|----------------------|----------------------|
| Salaries and other short-term employee benefits   | 762,301              | 647,301              |
| Total pension and other post-employment benefits  | 124,561              | 108,649              |
|   | 886,862              | 755,950              |
| Loans to Key Management Personnel and Directors   | 2022                 | 2021                 |
|   |                      |                      |
| Aggregate value of new credit approved during year  | 120,000              | 183,177              |
| Aggregate value of new credit approved during year<br>Outstanding balance of loans advanced at year end | 120,000<br>1,409,969 | 183,177<br>1,711,609 |
|   | ,                    | ,                    |
| Outstanding balance of loans advanced at year end   | 1,409,969            | 1,711,609            |
| Outstanding balance of loans advanced at year end<br>Interest received on loans advanced                | 1,409,969<br>34,504  | 1,711,609<br>45,695  |

The credit union's policy for lending to key management personnel is that the loans are approved and deposits accepted on the same terms and conditions which apply to Members for each class of loan or deposit.

| Deposits from Key Management Personnel and Directors | 2022    | 2021    |
|--|---------|---------|
| Aggregate value of term and savings deposits         | 642,129 | 573,683 |
| Total interest paid on term and savings deposits     | 6,931   | 4,571   |

The credit union's policy for receiving deposits from key management personnel is that all transactions are approved and deposits accepted on the same terms and conditions which apply to Members for each type of deposit. Key management personnel or close family members receive the same benefit offered to all other employees.

Included in board and committee expenses are honoraria totaling \$44,904 (2021 - \$48,000).

The Act requires the disclosure of remuneration paid to the five highest paid officers and/or employees whose total remuneration for the year exceeds \$175,000.

|                           | Salary  | Value of Benefits |
|---------------------------|---------|-------------------|
| Lew Figol, CEO            | 191,035 | 33,026            |
| Gregory Weber, former CFO | 175,752 | 29,210            |
| Jason Moran, COO          | 158,700 | 29,241            |

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2022

## 17. FINANCIAL INSTRUMENTS

The following table represents the carrying amount by classification.

|  | 2022        | 2021        |
|--|-------------|-------------|
| Assets at fair value through profit or loss      |             |             |
| Cash   | 3,113,661   | 7,116,264   |
| Derivative assets                                | 251         | 4,494       |
| Equity investments                               | 575,735     | 571,705     |
|  | 3,689,647   | 7,692,463   |
| Assets at amortized Cost                         |             |             |
| Investments                                      | 19,536,507  | 18,803,042  |
| Loans  | 239,755,756 | 222,117,555 |
| Accounts receivable (other)                      | 152,387     | 69,112      |
|  | 259,444,650 | 240,989,709 |
| Liabilities at fair value through profit or loss |             |             |
| Credit facility                                  | -           | 4,000,000   |
| Derivative liabilities                           | 251         | 4,494       |
|  | 251         | 4,004,494   |
| Liabilities at amortized cost                    |             |             |
| Member deposits                                  | 246,085,770 | 228,898,877 |
| Member shares                                    | 5,715,465   | 5,665,506   |
| Accounts payable                                 | 1,517,786   | 1,281,716   |
|  | 253,319,021 | 235,846,099 |

The amounts set out below represent the fair values of the credit union's financial instruments where fair value differs from carrying cost. Assets that are not considered financial instruments, such as property, plant and equipment, prepaid expenses and income taxes recoverable, are excluded.

Fair value of variable rate loans and member deposits are assumed to equal the book value as the interest rates on these loans and deposits reprice to market on a periodic basis.

Fair value of fixed rate investments, fixed rate loans, and fixed rate member deposits is determined by discounting the expected future cash flows of these investments, loans, and deposits at current market rates for products with similar terms and credit risks. Contractual cash flows are assumed to represent expected cash flows.

#### NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2022

### 17. FINANCIAL INSTRUMENTS (Cont'd)

| 2022                                   | Fair Book<br>value value  |                           | Fair value over<br>(under) book value |  |
|--|---------------------------|---------------------------|---------------------------------------|--|
| Assets Investments Loans and mortgages | 19,109,515<br>239,745,183 | 19,536,507<br>239,755,756 | (426,992)<br>(10,573)                 |  |
| <b>Liabilities</b> Member deposits     | 246,850,288               | 246,085,770               | 764,518                               |  |

| 2021                | Fair<br>value | Book<br>value | Fair value over (under) book value |  |
|---------------------|---------------|---------------|------------------------------------|--|
| Assets              |               |               |                                    |  |
| Investments         | 18,694,006    | 18,803,042    | (109,036)                          |  |
| Loans and mortgages | 222,900,274   | 222,117,555   | 782,719                            |  |
| Liabilities         |               |               |                                    |  |
| Member deposits     | 228,565,404   | 229,066,840   | (501,436)                          |  |

The following table provides an analysis of investments that are measured subsequent to initial recognition at fair value, grouped into Levels 1 to 3 based on the degree to which the fair value is observable:

#### Level 1

Fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities using the last bid price;

#### Level 2

Fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and

#### Level 3

Fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The level in the fair value hierarchy within which the financial asset or financial liability is categorized is determined on the basis of the lowest level of input that is significant to the fair value measurement. Financial assets and financial liabilities are classified in their entirety into only one of three levels.

# NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2022

# 17. FINANCIAL INSTRUMENTS (Cont'd)

| December 31, 2022                            |           |           |         |           |
|--|-----------|-----------|---------|-----------|
| Financial Instruments Measured at Fair Value | Level 1   | Level 2   | Level 3 | Total     |
|  |           | Level 2   | Level 3 |           |
| Cash and bank                                | 3,113,661 |           | -       | 3,113,661 |
| Central 1 Credit Union - Class A             | -         | 74,088    | -       | 74,088    |
| Central 1 Credit Union - Class E             | -         | 494,800   | -       | 494,800   |
| Other equity instruments                     | -         | 6,847     | -       | 6,847     |
| Derivative assets                            | -         | -         | 251     | 251       |
| Derivative liabilities                       | -         | -         | 251     | 251       |
| Credit facility                              | -         | -         | -       |           |
| Total fair value investments                 | 3,113,661 | 575,735   | -       | 3,689,396 |
|  |           |           |         |           |
| <b>December 31, 2021</b>                     |           |           |         |           |
| Financial Instruments                        |           |           |         |           |
| Measured at Fair Value                       | Level 1   | Level 2   | Level 3 | Total     |
| Cash and bank                                | 7,116,264 | -         | -       | 7,116,264 |
| Other debt instruments                       | -         | -         | -       | -         |
| Central 1 Credit Union - Class A             | -         | 75,420    | -       | 75,420    |
| Central 1 Credit Union - Class E             | -         | 494,800   | -       | 494,800   |
| Other investments                            | -         | 1,485     | -       | 1,485     |
| Derivative assets                            | -         | -         | 4,494   | 4,494     |
| Derivative liabilities                       | -         | -         | 4,494   | 4,494     |
| Credit facility                              | 4,000,000 | -         | -       | -         |
| Total fair value investments                 | 3,116,264 | 571,705   | -       | 3,687,969 |
| Reconciliation of Level 3 financial ins      | strumants |           | 2022    | 2021      |
|  | 2022      |           |         |           |
| Balance beginning of year                    | -         | 183,949   |         |           |
| Gains (losses) included in the statement     | -         | (118,472) |         |           |
| Gains (losses) included in other compre      | -         | (65,477)  |         |           |
| Distributions received                       |           |           | -       |           |
| Balance, end of year                         |           |           | -       | _         |

#### NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2022

#### 18. RISK MANAGEMENT

The Board of Directors has overall responsibility for the determination of the credit union's risk management objectives and policies and, whilst retaining ultimate responsibility for them, it has delegated the authority for designing and operating processes that ensure effective implementation of the objectives and policies to the credit union's finance function. The Board of Directors receives monthly reports from the credit union's Chief Financial and Risk Officer through which it reviews the effectiveness of the processes put in place and the appropriateness of the objectives and policies it sets.

#### **Credit Risk**

The credit union is exposed to the risk of loss related to loans and mortgages receivable. The credit union invests in loans as its primary source of revenue. Credit is granted through consideration of the member's character, credit history, capacity for debt, and value of collateral available to secure the loan. The risk of credit loss is mitigated by requiring collateral security on loans above a threshold. Mortgages are secured by real property. Term loans and lines of credit are secured by other assets equivalent to the approved balance on the loan.

With respect to credit risk, the Board of Directors receives monthly reports summarizing new loans, delinquent loans and overdraft utilization. The Board of Directors also receives an analysis of bad debts and allowance for doubtful loans monthly.

A sizeable portfolio of the loan book is secured by residential property in Hamilton, Ontario. Therefore, the credit union is exposed to the risks in reduction of the loan to valuation ratio (LVR) cover should the property market be subject to a decline. The risk of (losses) from loans undertaken is primarily reduced by the nature and quality of the security taken.

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure the risk.

#### Liquidity Risk

Liquidity risk consists of the risk that the credit union is unable to generate sufficient cash to meet commitments as they come due. The credit union maintains a liquidity reserve with Central 1 Credit Union as described in Note 4. The credit union is also required by statute to maintain a prescribed amount of liquid assets to mitigate liquidity risk. Liquidity requirements based on expected maturity of member deposits, and the corresponding maturity of investments in loans, is described in the chart under interest rate risk below. The credit union mitigates this risk by monitoring cash activities and expected outflows so as to meet all cash outflow obligations as they fall due.

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure the risk.

#### **Currency Risk**

Currency risk relates to the credit union operating in different currencies and converting non Canadian earnings at different points in time at different foreign exchange levels when adverse changes in foreign currency exchange rates occur.

The credit union's foreign exchange risk is related to deposits and investments denominated in United States dollars. The credit union limits its holdings in foreign currency investments to 5.00% of the total investment portfolio in accordance with its investment policy. Total unhedged foreign currency must be less than 5.00% of total assets. Foreign currency holdings are continually monitored for effectiveness of its exchange mitigation activities and holdings are adjusted when offside of the investment policy.

### NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2022

## 18. RISK MANAGEMENT (Cont'd)

#### **Interest Rate Risk**

Interest rate risk is the potential for financial loss caused by fluctuations in fair value or future cash flows of financial instruments because of changes in market interest rates. The credit union is exposed to this risk through traditional banking activities, such as deposit taking and lending.

The credit union is required to establish policies and procedures to limit its exposure to interest rate risk. These policies must ensure that the credit union's net earnings before income taxes are not impacted by an amount greater than 0.15% of the credit union's total assets based on interest rate fluctuations that may reasonably be expected to occur. Measurement and management of exposure of interest rate sensitivity is done through a combination of income simulation and maturity gap analysis. The credit union's interest rate risk results from the fact that the maturity or repricing dates for interest rate sensitive assets differs from that for the interest rate sensitive liabilities.

The credit union is exposed to interest rate price risk as a result of fixed rate financial instruments. The credit union is exposed to interest rate cash flow risk as a result of its variable rate financial instruments.

Fixed rate financial instruments maturity dates substantially coincide with interest adjustment dates.

The tables below identifies the maturity dates of interest rate sensitive financial instruments.

Interest sensitive assets and liabilities cannot normally be perfectly matched by amount and term to maturity. The credit union's analysis of risk due to changes in interest rates determined that an increase in interest rates of 0.50% could result in an increase to net income of \$59,000 while a decrease in interest rates of 0.50% could result in an decrease to net income of \$123,000.

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure the risk.

| 2022             | Variable   | Within 3 months | 4 to 12 months | Greater than<br>1 year | Not rate sensitive | Total       |
|------------------|------------|-----------------|----------------|------------------------|--------------------|-------------|
| Assets           |            |                 |                |                        |                    |             |
| Cash and bank    | 1,773,486  | -               | -              | -                      | 1,340,175          | 3,113,661   |
| effective rate % | -          | -               | -              | -                      | -                  |             |
| Loans            | 49,254,626 | 3,165,432       | 15,505,920     | 171,829,778            | -                  | 239,755,756 |
| effective rate % | 8.19       | 3.64            | 4.29           | 3.03                   | -                  |             |
| Investments      | 151,496    | 1,462,251       | 10,604,278     | 7,318,482              | 575,735            | 20,112,242  |
| effective rate % | -          | 1.98            | 2.49           | 3.71                   | -                  |             |
| Liabilities      |            |                 |                |                        |                    |             |
| Member deposits  | 93,858,754 | 12,234,217      | 46,258,528     | 56,185,621             | 38,310,406         | 246,847,526 |
| effective rate % | 0.90       | 1.57            | 2.86           | 3.03                   | -                  |             |
| Credit facility  | -          | -               | -              | _                      | -                  | -           |
| effective rate   | 4.40       | -               | -              | -                      | -                  |             |

### NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2022

### 18. RISK MANAGEMENT (Cont'd)

| 2021             | Variable    | Within 3 months | 4 to 12 months | Greater than<br>1 year | Not rate sensitive | Total       |
|------------------|-------------|-----------------|----------------|------------------------|--------------------|-------------|
| Assets           |             |                 |                |                        |                    |             |
| Cash and bank    | 5,437,641   | -               | -              | -                      | 1,678,623          | 7,116,264   |
| effective rate % | -           | -               | -              | -                      | -                  |             |
| Loans            | 48,702,258  | 9,842,071       | 14,337,399     | 149,235,827            | -                  | 222,117,555 |
| effective rate % | 4.74        | 3.11            | 3.06           | 2.84                   | -                  |             |
| Investments      | 103,232     | 563,746         | 6,945,967      | 11,190,097             | 571,705            | 19,374,747  |
| effective rate % |             | 0.10            | 0.71           | 1.13                   |                    |             |
| Liabilities      |             |                 |                |                        |                    |             |
| Member deposits  | 106,006,627 | 12,553,416      | 35,303,565     | 38,782,612             | 36,420,620         | 229,066,840 |
| effective rate % | 0.29        | 1.35            | 1.25           | 1.89                   | -                  |             |
| Credit facility  | 4,000,00    | -               |                |                        |                    | -           |
| effective rate % | 0.5         |                 |                |                        |                    |             |

#### 19. COMMITMENTS

The credit union has a credit facility with Central 1 Credit Union totaling \$14,700,000 at a rate of 4.40% with no fixed repayment terms. Security given is a general security agreement covering all assets of the credit union.

#### Mortgages

Outstanding commitments for future advances on mortgages are \$1,115,000 (2021 - \$2,546,370).

#### **Commercial Loans**

Outstanding commitments for future advances on commercial loans are \$Nil (2021 - \$Nil).

#### **Syndication Loans**

Outstanding commitments for future advances on syndicated loans are \$15,708,297 (2021 - \$8,739,653).

#### **Credit Lines**

Unused lines of credit available to members are \$44,928,020 (2021 - \$45,641,680).

#### **Contract Commitments**

The credit union's obligations for future payments, under contracts that are not considered leases in accordance with IFRS 16 (see Note 9) over the next five years are as follows:

2023 - \$35,460 2024 - \$35,460 2025 - \$35,460 2026 - \$35,460 2027 - \$35,460

#### 20. COMPARATIVE FIGURES

Certain of the prior year's figures, provided for purposes of comparison, have been reclassified to conform with the current year's presentation.