FINANCIAL STATEMENTS

For the year ended December 31, 2018



For the year ended December 31, 2018

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INDEPENDENT AUDITORS' REPORT

To the Members of Healthcare & Municipal Employees' Credit Union

Opinion

We have audited the financial statements of Healthcare & Municipal Employees' Credit Union (the 'Entity'), which comprise the statement of financial position as at December 31, 2018, and the statements of comprehensive income, changes in members' equity, and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Entity as at December 31, 2018, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of Financial Statements* section of our report. We are independent of the Entity in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other Information – Annual Report

Management is responsible for the annual report. The annual report comprises the report of the board of directors, report of the CEO, and other management reports, but does not include the financial statements and our auditors' report thereon. The annual report is expected to be made available to us after the date of this auditors' report.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the annual report identified above when it becomes available and, in doing so, consider whether the annual report is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

When we read the annual report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Entity's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Entity's financial reporting process.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting, and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Millard, house & Kosebraghelll

CHARTERED PROFESSIONAL ACCOUNTANTS Licensed Public Accountants

- Millards

February 19, 2019 Brantford, Ontario

STATEMENT OF FINANCIAL POSITION

As at December 31	2018	2017
		(Restated Note 3)
ASSETS		
Cash and bank	3,696,824	6,923,025
Investments (Note 5)	16,082,204	13,379,079
Derivatives (Note 6)	161,784	337,883
Loans to members (Note 7)	196,396,895	179,209,684
Accounts receivable	32,833	22,471
Prepaid expenses	106,972	302,023
Income taxes recoverable	-	30,081
Property, plant and equipment (Note 9)	1,961,239	2,157,770
Intangible assets (Note 9)	188,961	249,461
Deferred income tax asset (Note 16)	2,690	-
	218,630,402	202,611,477
LIABILITIES		
Term loan (Note 10)	-	8,000,000
Members' deposits (Note 11)	205,362,641	181,330,202
Accounts payable and accrued liabilities	1,218,854	1,676,687
Derivatives (Note 6)	165,263	367,783
Income taxes payable	136,224	-
Deferred income tax liability (Note 16)	-	8,727
Members' share capital (Note 12)	789,484	898,105
	207,672,466	192,281,504
MEMBERS' EQUITY		
Undivided Earnings	10,968,896	10,329,973
Accumulated Other Comprehensive Income	(10,960)	
	10,957,936	10,329,973
	218,630,402	202,611,477

STATEMENT OF COMPREHENSIVE INCOME

For the year ended December 31	2018	2017
Interest Revenue (Note 14)	7,323,935	6,267,963
Interest Expense (Note 15)	2,149,622	1,598,379
Interest Margin	5,174,313	4,669,584
Other income	2,005,755	1,880,574
Income Before Operating Expenses	7,180,068	6,550,158
Operating Expenses		
Employee salaries and benefits	3,555,620	3,707,918
Occupancy	525,914	532,004
Administration	678,395	867,173
Data processing	903,660	905,666
Lending	125,496	240,343
Loan protection and life savings insurance	17,294	28,430
Member deposit insurance	169,952	143,523
Board and committee expenses	68,465	50,819
Depreciation	342,055	413,610
	6,386,851	6,889,486
Income Before Income Taxes	793,217	(339,328)
Income taxes - current (Note 16)	164,001	18,680
- deferred (Note 16)	(9,707)	(69,139)
Net Income	638,923	(288,869)
Other Comprehensive Income (Loss)		
Change in unrealized gains / (losses) on derivative instruments		
designated as cash flow hedges	(12,671)	(39,732)
Tax effect of change in unrealized gains on cash flow hedges	1,711	5,960
Other Comprehensive Income for the Year	(10,960)	(33,772)
Comprehensive Income for the Year	627,963	(322,641)

STATEMENT OF CHANGES IN MEMBERS' EQUITY

	Accumulated Other Comprehensive Income Cash Flow Hedges	Undivided Earnings	Total
Balance at January 1, 2017	33,772	10,646,344	10,680,116
Net Income Adoption of IFRS 9 (net of tax) (Note 3) Change in unrealized gains / (losses)	-	(288,869) (27,502)	(288,869) (27,502)
on cash flow hedges	(33,772)	-	(33,772)
Balance at December 31, 2017	-	10,329,973	10,329,973
Net Income (loss) Change in unrealized gains / (losses) on cash	-	638,923	638,923
flow hedges	(10,960)	-	(10,960)
Balance at December 31, 2018	(10,960)	10,968,896	10,957,936

STATEMENT OF CASH FLOWS

For the year ended December 31	2018	2017
Cash Flows From Operating Activities		
Net Income	638,923	(288,869)
Adjustments for:		
Interest revenue	(7,323,935)	(6,267,963)
Interest expense	2,149,622	1,598,379
Interest received on member loans	6,951,279	6,137,451
Interest received on investments	291,582	148,923
Interest paid on member deposits	(1,865,096)	(1,530,056)
Depreciation	342,055	413,610
Deferred income taxes	(9,707)	(69,139)
Income taxes (paid) recovered	2,305	(41,845)
Net change in non-cash working capital balances related to operations	(158,151)	307,594
	1,018,877	408,085
Cash Flows From Financing Activities		
Term loans	(8,000,000)	3,000,000
Member deposits and share capital	23,639,292	14,274,043
	15,639,292	17,274,043
Cash Flows From Investing Activities		
Purchase of property, plant and equipment and intangible assets	(85,024)	(195,515)
Loans and mortgages to members	(17,110,945)	(14,789,638)
Investments	(2,688,401)	(813,059)
	(19,884,370)	(15,798,212)
Net Decrease in Cash and Cash Equivalents	(3,226,201)	1,883,916
Opening Cash and Cash Equivalents	6,923,025	5,039,109
Closing Cash and Cash Equivalents	3,696,824	6,923,025

NOTES TO THE FINANCIAL STATEMENTS For the year ended December 31, 2018

1. NATURE OF OPERATIONS

Reporting Entity

Healthcare & Municipal Employees' Credit Union (the credit union) is a company incorporated under the Credit Unions and Caisses Populaires Act, 1994 ("The Act") of Ontario. The credit union offers retail banking services to its members. The head office is located at 209 Limeridge Road East, Hamilton, Ontario.

These financial statements have been authorized for issue by the Board of Directors on February 19, 2019.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

These financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (the IASB).

These financial statements were prepared under the historical cost convention, as modified by the revaluation of financial assets and derivative financial instruments measured at fair value.

The credit union's functional and presentation currency is the Canadian dollar.

The preparation of financial statements in compliance with IFRS requires management to make certain critical accounting estimates. It also requires management to exercise judgment in applying the credit union's accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in Note 4.

Cash and Bank

Cash and bank includes cash on hand and deposits with banks. Cash and bank accounts are classified as measured at fair value through profit or loss.

Central 1 Deposits

Deposits with Central 1 are initially measured at fair value plus transaction costs, and are subsequently measured at amortized cost.

Equity Instruments

Equity instruments are classified as measured at fair value through profit or loss.

NOTES TO THE FINANCIAL STATEMENTS For the year ended December 31, 2018

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

Hedges

The credit union periodically enters into derivative contracts to manage financial risks associated with movements in interest rates. The credit union does not enter into derivative financial instruments for trading or speculative purposes.

When derivatives are used to manage exposures, the credit union determines, for each derivative, whether hedge accounting can be applied. Where hedge accounting can be applied, a hedge relationship is designated as a cash flow hedge of a specifically identified group of assets or liabilities. The credit union formally assesses and documents whether these derivatives are effective in offsetting changes in cash flows of hedged assets or liabilities.

These derivatives are carried at fair value and are reported as assets when they have a positive fair value and as liabilities when they have a negative fair value. Gains and losses resulting from changes in fair value of the effective portion of the derivative instrument are recorded in other comprehensive income until the hedged item is recognized in income. The ineffective portion is recognized immediately in income as other income.

Market Based Deposits

The credit union has various deposits from members whereby interest will be paid based on certain market indicators. To offset exposure to fluctuations in these indicators, the credit union has entered into derivative contracts with Central 1 whereby Central 1 will pay the interest on these deposits. In return, the credit union will pay a fixed rate of interest to Central 1 on these deposits. These derivative contracts are designated as fair value through profit or loss and are measured at fair value both initially and subsequently.

Loans to Members

All loans to members are financial assets with fixed or determinable payments that are not quoted in an active market and are classified as measured at amortized cost. Member loans are initially measured at fair value, net of loan origination fees. Loans are subsequently measured at amortized cost using the effective interest rate method, less any impairment. An allowance for doubtful loans is deducted from the total of the loans on the statement of financial position.

Property, Plant and Equipment and Amortization

Property, plant and equipment assets are stated at cost. Depreciation is provided for in the accounts as follows:

Building	40 years straight line
Leasehold improvements	Remaining term of the lease
Furniture and fixtures	5 to 10 years straight line
Computer equipment	3 to 5 years straight line

Intangible Assets

Intangible assets consist of computer software, rights for the use of software, and costs incurred to acquire those rights. Intangible assets are initially recorded at cost and subsequently measured at cost less accumulated depreciation and accumulated impairment (losses). Depreciation is provided using the straight-line basis over 10 years.

NOTES TO THE FINANCIAL STATEMENTS For the year ended December 31, 2018

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

Accounts Payable

Liabilities for trade creditors and other payables are classified as other financial liabilities and initially measured at fair value net of any transaction costs directly attributable to the issuance of the instrument and subsequently are carried at amortized cost using the effective interest rate method.

Income Taxes

Income tax expense comprises current and deferred tax. Current tax and deferred tax are recognized in net income except to the extent that it relates to a business combination, or items recognized directly in equity or in other comprehensive income.

Current income taxes are recognized for the estimated income taxes payable or receivable on taxable income or loss for the current year and any adjustment to income taxes payable in respect of previous years. Current income taxes are measured at the amount expected to be recovered from or paid to the taxation authorities using tax rates and tax laws that have been enacted or substantively enacted by the year-end date.

Deferred tax assets and liabilities are recognized where the carrying amount of an asset or liability differs from its tax base.

Recognition of deferred tax assets for unused tax losses, tax credits and deductible temporary differences is restricted to those instances where it is probable that future taxable income will be available to allow the deferred tax asset to be utilized. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

The amount of the deferred tax asset or liability is measured at the amount expected to be recovered from or paid to the taxation authorities. This amount is determined using tax rates and tax laws that have been enacted or substantively enacted by the year-end date and are expected to apply when the liabilities / (assets) are settled / (recovered).

Member Deposits

All member deposits are initially measured at fair value, net of any transaction costs directly attributable to the issuance of the instrument. Member deposits are subsequently measured at amortized cost, using the effective interest rate method.

Members' Shares

Members' shares issued by the credit union are classified as equity only to the extent that they do not meet the definition of a financial liability or financial asset.

Provisions

Provisions are recognized for liabilities of uncertain timing or amount that have arisen as a result of past transactions, including legal or constructive obligations. The provision is measured at the best estimate of the expenditure required to settle the obligation at the reporting date.

NOTES TO THE FINANCIAL STATEMENTS For the year ended December 31, 2018

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

Revenue Recognition

Interest on loans and investments is recognized as earned at the end of each month and when ultimate collection is reasonably assured. Other income consists of commission income, service charges, and rent. Other income is recognized when the transaction generating the commission or service charge occurs. Rental income is earned at the end of each month of the rental contract.

Foreign Currency Translation

Foreign currency accounts are translated into Canadian dollars as follows:

At the transaction date, each asset, liability, revenue and expense denominated in a foreign currency is translated into Canadian dollars by the use of the exchange rate in effect at that date. At the year-end date, unsettled monetary assets and liabilities are translated into Canadian dollars by using the exchange rate in effect at the year-end date and the related translation differences are recognized in net income. Exchange gains and losses arising on the retranslation of available for sale financial assets are treated as a separate component of the change in fair value and recognized in net income.

Standards, Amendments and Interpretations Not Yet Effective

Certain new standards, amendments and interpretations have been published that are mandatory for the credit union's accounting periods beginning on or after January 1, 2019 or later periods that the credit union has decided not to early adopt. The standards, amendments and interpretations that will be relevant to the credit union are:

(i) IFRS 16 Leases was released in January 2016 by International Accounting Standards Board (IASB) and was incorporated into Part 1 of the CPA Canada Handbook - Accounting by the Accounting Standards Board (AcSB) in June 2016. IFRS 16 introduces a single lessee accounting model that requires a lessee to recognize assets and liabilities for all leases with a term of more than 12 months, unless the underlying asset is of low value. Lease assets and liabilities are initially recognized on a present value basis. Subsequently, lease assets and liabilities are measured similarly to other non-financial assets and financial liabilities, respectively. The lessor accounting requirements are substantially unchanged and, accordingly, continue to require classification and measurement as either operating or finance leases. The new standard also introduces detailed disclosure requirements for both the lessee and lessor. IFRS 16 is effective for annual periods beginning on or after January 1, 2019.

None of the other new standards, interpretations or amendments, which are effective for the credit union's accounting periods beginning after January 1, 2019 and which have not been adopted early, are expected to impact on the credit union's future financial statements.

NOTES TO THE FINANCIAL STATEMENTS For the year ended December 31, 2018

3. ADOPTION OF IFRS 9

The credit union adopted IFRS 9 on January 1, 2018. Financial assets and liabilities originally measured and classified under IAS 39 have been reclassified as follows:

Financial	IAS 39	Previous	IFRS 9	New carrying
asset/liability	classification	carrying amount	classification	amount
Cash	Available for sale	6,923,025	FVTPL	6,923,025
Debt investments	Loans/ Receivables	12,036,918	Amortized cost	12,036,918
Equity investments	Available for sale	1,342,161	FVTPL	1,342,161
Accounts receivable	Loans/ Receivables	22,471	Amortized cost	22,471
Loans to members	Loans/ Receivables	179,247,102	Amortized cost	179,209,684
Derivatives	FVTPL	(29,900)	FVTPL	(29,900)
Accounts Payable	Other liabilities	1,676,687	Amortized cost	1,676,687
Member deposits	Other liabilities	181,330,202	Amortized cost	181,330,202
Member shares	Other liabilities	898,105	Amortized cost	898,105

IFRS 9 requires the credit union to use an 'expected loss' or 'forward-looking' impairment model instead of the previous 'incurred loss' model. The allowance for impaired loans on January 1, 2018 was recalculated under the new model and increased by \$37,418, resulting in a decrease in the net loan portfolio balance.

4. CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

The credit union makes estimates and assumptions about the future that affect the reported amounts of assets and liabilities. Estimates and judgments are continually evaluated based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. In the future, actual experience may differ from these estimates and assumptions.

The effect of a change in an accounting estimate is recognized prospectively by including it in comprehensive income in the period of the change, if the change affects that period only; or in the period of the change affects both.

The estimates and assumptions that have a significant risk of causing material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

Fair Value of Financial Instruments

The credit union determines the fair value of financial instruments that are not quoted in an active market using valuation techniques. Those techniques are significantly affected by the assumptions used, including discount rates and estimates of future cash flows. In that regard, the derived fair value estimates cannot always be substantiated by comparison with independent markets and, in many cases, may not be capable of being realized immediately.

Loan Loss Provision

In accordance with IFRS 9, the credit union uses an expected credit loss model to determine a loss allowance for its loan and mortgage portfolio. Under this model the credit union estimates the probability of default of a loan, and the expected loss given default. The credit union recognizes the expected losses over the next 12 months for loans that have not had significant deterioration in credit quality, and recognizes lifetime expected credit losses when there has been significant increases in credit risk since initial recognition.

NOTES TO THE FINANCIAL STATEMENTS For the year ended December 31, 2018

5.

INVESTMENTS	2018	2017
Debt Instruments		
Central 1 Liquidity reserve deposit	13,164,427	12,018,830
Central 1 deposit note	1,637,040	-
Accrued interest	32,812	18,088
Total Central 1 Deposits	14,834,279	12,036,918
Equity Instruments		
Central 1 Credit Union - Class A	79,080	681,276
Central 1 Credit Union - Class E	494,800	659,400
Central 1 Credit Union - Class F	672,560	-
Other investments	1,485	1,485
Total Equity Instruments	1,247,925	1,342,161
	16,082,204	13,379,079

As a condition of membership in Central 1, the credit union is required to maintain an interest bearing "liquidity reserve deposit" equal to 6% of its total assets at the end of each month. Except for possible refunds occasioned by future reductions in total assets, this deposit is refundable to the credit union only in the event of the credit union's dissolution or withdrawal from membership in Central 1.

The shares in Central 1 are required as a condition of membership and are redeemable upon withdrawal of membership or at the discretion of the Board of Directors of Central 1. In addition, the member credit unions are subject to additional capital calls at the discretion of the Board of Directors.

Central 1 Class A and Class F shares are subject to an annual rebalancing mechanism and are redeemable at the option of Central 1. There is no separately quoted market value for these shares, however fair value is determined to be equivalent to the par value.

Central 1 Class E shares are redeemable at \$100 per share. There is no separately quoted market value for these shares. The fair value is determined to equal the redemption value.

CUCO Cooperative Association

The credit union holds 252,660,328 Class B Investment Shares of CUCO Cooperative Association, which represents 0.7243% of the total Class B Investment Shares outstanding. The investment is recorded at fair value through profit or loss. As at December 31, 2018, CUCO Cooperative Association has liquidated its investment portfolio and is in the process of windup.

NOTES TO THE FINANCIAL STATEMENTS For the year ended December 31, 2018

6. **DERIVATIVES**

The credit union has outstanding \$1,781,087 (2017 - \$2,455,631) in index linked term deposits to its members. The index linked term deposits are three and five year deposits that pay interest at the end of the term, based on the performance of a variety of indices. The embedded derivatives associated with these deposits are presented in liabilities and have a fair value of \$161,784 (2017 - \$337,883).

The credit union has entered into hedge agreements with Central 1 to offset the exposure to the indices associated with this product, whereby the credit union pays a fixed rate of interest for the term of each index linked term deposit on the face value of the deposits sold. At the end of the term, the credit union receives an amount equal to the amount that will be paid to the depositors, based on the performance of the indices. As at December 31, 2018, the credit union had entered into such contracts on index linked term deposits for a total of \$1,822,734. The agreements are secured by a general security agreement covering all assets of the credit union.

From time to time, in the ordinary course of business, the credit union enters into interest rate swaps in order to hedge against exposure to interest rate fluctuations. The agreements, in aggregate, represent a notional principal amount of \$20,000,000 (\$Nil in 2017), maturing September 2019.

Under the terms of these agreements, the credit union has contracted with the counter party to pay interest at a variable rate equivalent to the three month CIDOR rate, to be repriced every 90 days, while receiving interest at a fixed rate on the notional principal amount. The credit union is currently receiving a fixed rate on these swap of 2.19% and is paying a variable rate as at December 31, 2018 of 2.29%.

	2018	2017
Derivative assets	1 (1 70 /	227.002
Index linked hedge receivable from Central 1	161,784	337,883
Derivative liabilities		
Foreign exchange forward contract	-	29,900
Interest rate swaps	3,479	-
Index linked derivatives payable		
on member deposits	161,784	337,883
	165,263	367,783

These derivatives have a fair value that varies based on the particular contract and changes in interest rates. The purpose of these derivatives is to provide a hedge against interest rate fluctuations by improving the credit union's matching of its asset and liability positions.

NOTES TO THE FINANCIAL STATEMENTS For the year ended December 31, 2018

LOANS TO MEMBERS	2018	2017
		(Restated Note 3)
Personal loans	12,867,741	15,499,611
Residential mortgages	180,137,581	161,355,879
Syndicated loans	3,370,975	2,420,556
Accrued interest	238,582	172,232
	196,614,879	179,448,278
Less: allowance for impaired loans (Note 8)	217,984	238,594
Total Loans Receivable	196,396,895	179,209,684

Personal loans consist of term loans and lines of credit that are not real estate secured and, as such, have various repayment terms. Some personal loans are secured by wage assignments and personal property or investments, and others are secured by wage assignment only. Personal loans have fixed or variable interest rates and a maximum term of 5 years with an average rate of 7.44% at December 31, 2018 (6.61% in 2017).

Residential mortgages are loans and lines of credit secured by residential property and are generally repayable monthly with blended payments of principal and interest. Residential mortgages have fixed or variable interest rates with an average rate of 3.65% at December 31, 2018 (3.26% in 2017).

Syndicated loans consist of commercial loans and mortgages to individuals, partnerships and corporations and have various repayment terms. They are secured by various types of collateral including mortgages on real property, general security agreements, and personal guarantees. These loans have fixed or variable interest rates with an average rate of 5.53% at December 31, 2018 (4.72% in 2017).

Credit Quality of Loans

It is not practical to value all collateral as at the balance sheet date due to the variety of assets and conditions. A breakdown of the portfolio by type of security is as follows:

	2018	2017
Unsecured loans	2,473,955	2,840,944
Loans secured by cash or property Residential mortgages	10,393,786 165,510,074	12,658,667 146,724,331
Insured residential mortgages Loans secured by commercial property	14,627,507 3,370,975	14,631,548 2,420,556
	196,376,297	179,276,046

NOTES TO THE FINANCIAL STATEMENTS For the year ended December 31, 2018

7. LOANS TO MEMBERS (Cont'd)

Concentration of Risk

The credit union has an exposure to groupings of individual loans which concentrate risk and create exposure to particular segments as follows:

At December 31, 2018, there is one mortgage exceeding 10% of member equity, with a balance of \$1,095,794. In 2017 there was 1 mortgage with a balance of \$1,121,432.

All member loans are with members located in Southwestern Ontario.

8. ALLOWANCE FOR IMPAIRED LOANS

Total allowance for impaired loan provision comprises:

	2018	2017
		(Restated Note 3)
Stage 1 and Stage 2 provision	133,821	115,554
Stage 3 provision	84,163	123,040
Total provision	217,984	238,594

The allowance for impaired loans is broken down as follows:

	Allowance for Im 2018	Allowance for Impaired Loans 2018 2017		npaired Loans 2017
Personal loans	80,459	98,859	80,459	115,984
Lines of credit	3,704	24,181	3,704	24,181
Non-specified loans	133,821	115,554	-	-
Residential mortgages	-	-	945,382	471,152
	217,984	238,594	1,029,545	611,317

NOTES TO THE FINANCIAL STATEMENTS For the year ended December 31, 2018

8. ALLOWANCE FOR IMPAIRED LOANS (Cont'd)

Movement in individual specific provision and collective provision for impairment:

2018	Stage 3 Provision	Stage 1 and 2 Provision	Total
Balance at January 1, 2018	123,040	115,554	238,594
Recoveries of loans previously written off	8,959	-	8,959
Provision charged to net income	74,238	18,267	92,505
	206,237	133,821	340,058
Loans written off	(122,074)	-	(122,074)
Balance at December 31, 2018	84,163	133,821	217,984
2017	Stage 3 Provision	Stage 1 and 2 Provision	Total

Provision	Provision	Total
93,346	87,264	180,610
17,250	-	17,250
99,921	(9,128)	90,793
210,517	78,136	288,653
(87,477)	-	(87,477)
123,040	78,136	201,176
-	37,418	37,418
123,040	115,554	238,594
	93,346 17,250 99,921 210,517 (87,477) 123,040	93,346 87,264 17,250 - 99,921 (9,128) 210,517 78,136 (87,477) - 123,040 78,136 - 37,418

Key Assumptions in Determining the Allowance for Impaired Loans Collective Provision

All loans have a probability of default. The credit union uses historical loss ratios of loans with similar characteristics to estimate the probability and severity of loss on origination of new loans issued. At each reporting date, the credit union considers evidence of potential impairment such as industrial restructuring, job losses or economic circumstances. The methodology and assumptions used for estimating future cash flows are reviewed regularly by the credit union to reduce any differences between loss estimates and actual loss experience.

For loans that have not increased in credit risk since origination, the credit union allows for 12 month expected credit losses (Stage 1 provision). For loans that have experienced significant increase in credit risk since origination, the credit union allows for lifetime expected credit losses (Stage 2 provision). Loans are considered to have significantly increased credit risk when payments are 30 days past due. Loans that are 90 days past due are specifically identified as impaired (Stage 3) and are evaluated individually for collateral and expected loss provision.

NOTES TO THE FINANCIAL STATEMENTS For the year ended December 31, 2018

9. PROPERTY, PLANT AND EQUIPMENT

	Land	Building I	Leasehold mprovements	Furniture & Fixtures	Computer Equipment	Total	Intangibles
Cost							
Balance at January 1, 2017 Additions	437,779 -	2,076,061 2,292	999,420 88,245	778,307 35,355	1,568,923 69,623	5,860,490 195,515	520,435
Balance at December 31, 2017 Additions	437,779	2,078,353	1,087,665	813,662 13,193	1,638,546 71,831	6,056,005 85,024	520,435
Balance at December 31, 2018	437,779	2,078,353	1,087,665	826,855	1,710,377	6,141,029	520,435
Accumulated Depreciation							
Balance at January 1, 2017	-	1,069,489	523,486	633,966	1,363,987	3,590,928	164,671
Depreciation expense	-	56,861	78,978	37,881	133,587	307,307	106,303
Balance at December 31, 2017	-	1,126,350	602,464	671,847	1,497,574	3,898,235	270,974
Depreciation expense	-	56,989	84,119	35,110	105,337	281,555	60,500
Balance at December 31, 2018	-	1,183,339	686,583	706,957	1,602,911	4,179,790	331,474
Net book value							
December 31, 2017	437,779	952,003	485,201	141,815	140,972	2,157,770	249,461
December 31, 2018	437,779	895,014	401,082	119,898	107,466	1,961,239	188,961

NOTES TO THE FINANCIAL STATEMENTS For the year ended December 31, 2018

TERM LOAN	2018	2017
1.8927% term loan with Central 1 Credit Union,		0.000.000
maturing January 25, 2018	-	8,000,000
	-	8,000,000
MEMBERS' DEPOSITS	2018	2017
Chequing accounts	19,212,720	17,895,908
Savings accounts	60,147,136	55,174,156
Term deposits	48,139,043	37,326,152
Tax free savings accounts	25,044,502	22,420,955
Registered retirement savings plans	34,058,432	31,486,950
Registered retirement income funds	17,801,811	16,351,610
Accrued interest	958,997	674,471
	205,362,641	181,330,202

Chequing and savings accounts are due on demand.

Term deposits have fixed rates of interest for terms up to five years, or pay a return based on market indexes. Interest can be paid monthly, annually, or upon maturity. At December 31, 2018, the average interest rate on term deposits was 2.30% (1.84% in 2017).

Registered retirement savings plan accounts can be fixed or variable rate, or pay a return based on market indexes. Fixed rate deposits have similar terms and rates as the term deposits described above.

Registered retirement income fund accounts can be fixed or variable rate with terms similar to those of registered retirement savings plan accounts described above. Members may make withdrawals from RRIFs on a monthly or annual basis according to individual needs and statutory requirements.

Tax free savings accounts can be fixed or variable rate with terms and conditions similar to those of the registered retirement savings plan accounts described above.

Concentration of Risk

The credit union has an exposure to groupings of individual deposits which concentrate risk and create exposure to particular segments.

No individuals or related groups of members' deposits exceed 1% of members' deposits.

All members' deposits are primarily with members located in Southwestern Ontario.

NOTES TO THE FINANCIAL STATEMENTS For the year ended December 31, 2018

12. MEMBERS' SHARE CAPITAL

As a condition of membership, each member is required to hold a minimum of \$25 in membership shares. This capital is of a permanent nature which cannot be withdrawn except upon the death or withdrawal from membership of the member. Any special dividends added to a member's permanent share capital account cannot be withdrawn except on the above conditions. As at December 31, 2018, the credit union had 11,108 members.

13. CAPITAL MANAGEMENT

The credit union maintains policies and procedures relative to capital management so as to ensure that capital levels are sufficient to cover the risks inherent in the business. The credit union considers its capital to comprise membership shares, undivided earnings, reserves, and the general allowance against doubtful loans.

The credit unions and Caisses Populaires Act, 1994 requires that the credit union maintain regulatory capital of 4% of total assets and 8% of a risk weighted equivalent value. The risk weighted equivalent value is calculated by applying risk weight percentages as prescribed by the Act to various assets, operational and interest rate risk criteria.

Regulatory capital	2018	2017
Tier 1 Capital		
Membership shares	789,484	898,105
Undivided earnings	10,968,896	10,329,973
Tier 2 Capital Stage 1 and 2 provision for impaired loans	133,821	115,554
	11,892,201	11,343,632
Percentage of total assets	5.4%	5.5%
Risk weighted equivalent value	89,952,838	83,666,220
Percentage of risk weighted assets	13.22%	13.56%

NOTES TO THE FINANCIAL STATEMENTS For the year ended December 31, 2018

13. CAPITAL MANAGEMENT (Cont'd)

14.

15.

The Act also requires that the credit union maintain prudent levels of liquidity sufficient to meet its cash flow needs. Assets held for liquidity purposes include:

	2018	2017
Cash	3,696,824	6,923,025
Payroll deposits receivable	-	4,637
Liquidity deposits with Central 1 Credit Union	13,164,427	12,018,830
Other investments qualifying as liquidity	1,637,040	-
	18,498,291	18,946,492
% of member deposits and borrowings	9.05 %	10.04 %
INTEREST REVENUE	2018	2017
Personal loans	995,426	1,004,705
Mortgages	6,022,203	5,125,485
Investments	306,306	137,773
	7,323,935	6,267,963
INTEREST EXPENSE	2018	2017
Demand savings accounts	255,159	223,355
Term deposits	851,365	496,921
Tax free savings accounts	316,100	245,216
Registered retirement savings plans	446,568	390,606
Registered retirement income funds	280,430	242,281
	2,149,622	1,598,379

NOTES TO THE FINANCIAL STATEMENTS For the year ended December 31, 2018

16. INCOME TAX

The current income tax provision was calculated as follows:	2018	2017
Income per statement before income taxes	793,217	(339,328)
Depreciation in excess of capital cost allowance	63,756	119,879
Adjust allowance for impaired loans to allowance for tax purposes	1,680	2,057
Investment income realized for tax purposes	-	338,989
Other adjustments	5,502	2,932
Taxable income	864,155	124,529
Tax at prescribed rate of 26.50% (2017 - 26.50%) Small business deduction	229,001 (65,000)	33,000 (14,320)
	164,001	18,680
Deferred Tax Expense	2018	2017
Origination and reversal of temporary differences Reduction in tax rate	(8,835) (872)	(69,139)
	(9,707)	(69,139)

NOTES TO THE FINANCIAL STATEMENTS For the year ended December 31, 2018

16. INCOME TAX (Cont'd)

The movement in deferred tax liabilities and assets are:

2018	Opening Balance	Recognized in Net Income	Recognized in OCI	Closing Balance
Property, plant and equipment	11,745	(9,782)	-	1,963
Investments	-	-	-	-
Allowance for impaired loans	(3,018)	75	-	(2,943)
Cash flow hedges	-	-	(1,710)	(1,710)
	8,727	(9,707)	(1,710)	(2,690)

2017	Opening I Balance	Recognized in Net Income	Recognized in OCI	Closing Balance
Property, plant and equipment	29,728	(17,983)	-	11,745
Investments	50,848	(50,848)	-	-
Allowance for impaired loans	(2,709)	(309)	-	(3,018)
Cash flow hedges	5,959	1	(5,960)	-
	83,826	(69,139)	(5,960)	8,727
Expected settlement of deferred tax li			(5,960) 2018	8,727 2017
Expected settlement of deferred tax li			2018	2017

NOTES TO THE FINANCIAL STATEMENTS For the year ended December 31, 2018

17. RELATED PARTY TRANSACTIONS

The credit union entered into the following transactions with key management personnel, which are defined by IAS 24, Related Party Disclosures, as those persons having authority and responsibility for planning, directing and controlling the activities of the credit union, including directors and management.

Compensation	2018	2017
Salaries and other short-term employee benefits Total pension and other post-employment benefits	625,853 108,385	623,586 96,210
	734,238	719,796
Loans to Key Management Personnel and Directors	2018	2017
Aggregate value of new credit approved during year Outstanding balance of loans advanced at year end Interest received on loans advanced Outstanding balance of lines of credit advanced at year end Interest received on lines of credit advanced	955,200 574,843 18,720 2,908,960	$1,423,781 \\ 459,268 \\ 16,239$
Interest received on lines of credit advanced	75,936	2,475,169 56,900

The credit union's policy for lending to key management personnel is that the loans are approved and deposits accepted on the same terms and conditions which apply to Members for each class of loan or deposit.

Deposits from Key Management Personnel and Directors	2018	2017
Aggregate value of term and savings deposits	912,405	870,816
Total interest paid on term and savings deposits	13,081	14,302

The credit union's policy for receiving deposits from key management personnel is that all transactions are approved and deposits accepted on the same terms and conditions which apply to Members for each type of deposit. There are no benefits or concessional terms and conditions applicable to key management personnel or close family members.

Included in board and committee expenses are honoraria totaling \$44,201 (2017 - \$39,346).

The Act requires the disclosure of remuneration paid to the five highest paid officers and/or employees whose total remuneration for the year exceeds \$150,000.

	Salary	Value of Benefits
Doug Mann, CEO	186,073	33,772
Jennifer Vandehaar, EVP & COO	145,433	22,617

NOTES TO THE FINANCIAL STATEMENTS For the year ended December 31, 2018

18. FINANCIAL INSTRUMENTS

The following table represents the carrying amount by classification.

	2018	2017
Fair value through profit or loss		
Cash	3,696,824	6,923,025
Derivative assets	161,784	337,883
Equity investments	575,365	1,342,161
	4,433,973	8,603,069
Amortized Cost		
Debt investments	14,834,279	12,036,918
Loans	196,396,895	179,209,684
Accounts receivable (other)	32,833	22,471
	211,264,007	191,269,073
Liabilities at fair value through profit or loss:		
Derivative liabilities	165,263	367,783
Liabilities:		
Member deposits	205,362,641	181,330,202
Member shares	789,484	898,105
Accounts payable	1,218,854	1,676,687
	207,370,979	183,904,994

The amounts set out below represent the fair values of the credit union's financial instruments where fair value differs from carrying cost. Assets that are not considered financial instruments, such as property, plant and equipment, prepaid expenses and income taxes recoverable, are excluded.

Fair value of variable rate loans and member deposits are assumed to equal the book value as the interest rates on these loans and deposits reprice to market on a periodic basis.

Fair value of fixed rate investments, fixed rate loans, and fixed rate member deposits is determined by discounting the expected future cash flows of these investments, loans, and deposits at current market rates for products with similar terms and credit risks. Contractual cash flows are assumed to represent expected cash flows.

NOTES TO THE FINANCIAL STATEMENTS For the year ended December 31, 2018

18. FINANCIAL INSTRUMENTS (Cont'd)

2018	Fair value	Book value	Fair value over (under) book value	
Assets				
Investments	14,854,138	14,834,279	19,859	
Loans and mortgages	194,721,610	196,396,895	(1,675,285)	
Liabilities Member deposits	205,230,674	205,362,641	(131,967)	
Weinber deposits	203,230,074	205,502,041	(131,707)	
2017	Fair value	Book value	Fair value over (under) book value	
Assets				
Investments	12,083,484	12,036,918	46,566	
Loans and mortgages	179,480,345	179,247,102	233,243	
Liabilities				
Member deposits	181,831,415	181,330,202	501,213	

The following table provides an analysis of investments that are measured subsequent to initial recognition at fair value, grouped into Levels 1 to 3 based on the degree to which the fair value is observable:

Level 1

Fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities using the last bid price;

Level 2

Fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and

Level 3

Fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The level in the fair value hierarchy within which the financial asset or financial liability is categorized is determined on the basis of the lowest level of input that is significant to the fair value measurement. Financial assets and financial liabilities are classified in their entirety into only one of three levels.

NOTES TO THE FINANCIAL STATEMENTS For the year ended December 31, 2018

18. FINANCIAL INSTRUMENTS (Cont'd)

December 31, 2018				
Financial Instruments Measured at Fair Value	Level 1	Level 2	Level 3	Total
Cash and bank	3,696,824	-	-	3,696,824
Central 1 Credit Union - Class A	-	79,080	-	79,080
Central 1 Credit Union - Class E	-	494,800	-	494,800
Derivative assets	-	-	161,784	161,784
Derivative liabilities	-	-	165,263	165,263
Total fair value investments	3,696,824	573,880	(3,479)	4,267,225
December 31, 2017 Financial Instruments				
Measured at Fair Value	Level 1	Level 2	Level 3	Total
Measureu at Fair Value		Level 2	Level 5	10141
Cash and bank	6,923,025	-	-	6,923,025
Other debt instruments	-	-	-	-
Central 1 Credit Union - Class A	-	681,276	-	681,276
Central 1 Credit Union - Class E	-	659,400	-	659,400
Derivative assets	-	-	337,883	337,883
Derivative liabilities	-	-	367,783	367,783
Total fair value investments	6,923,025	1,340,676	(29,900)	8,233,801
Reconciliation of Level 3 financial ins	2018	2017		
Balance beginning of year	(29,900)	458,975		
Gains (losses) included in the statement	39,092	(84,819)		
Gains (losses) included in other compre	(12,671)	(39,732)		
Distributions received			-	(364,324)
Balance, end of year			(3,479)	(29,900)

NOTES TO THE FINANCIAL STATEMENTS For the year ended December 31, 2018

19. RISK MANAGEMENT

The Board of Directors has overall responsibility for the determination of the credit union's risk management objectives and policies and, whilst retaining ultimate responsibility for them, it has delegated the authority for designing and operating processes that ensure effective implementation of the objectives and policies to the credit union's finance function. The Board of Directors receives monthly reports from the credit union's Chief Financial Officer through which it reviews the effectiveness of the processes put in place and the appropriateness of the objectives and policies it sets.

Credit Risk

The credit union is exposed to the risk of loss related to loans and mortgages receivable. The credit union invests in loans as its primary source of revenue. Credit is granted through consideration of the member's character, credit history, capacity for debt, and value of collateral available to secure the loan. The risk of credit loss is mitigated by requiring collateral security on loans in excess of \$30,000. Mortgages are secured by real property. Term loans and lines of credit are secured by other assets equivalent to the approved balance on the loan.

With respect to credit risk, the Board of Directors receives monthly reports summarizing new loans, delinquent loans and overdraft utilization. The Board of Directors also receives an analysis of bad debts and allowance for doubtful loans monthly.

A sizeable portfolio of the loan book is secured by residential property in Hamilton, Ontario. Therefore, the credit union is exposed to the risks in reduction of the loan to valuation ratio (LVR) cover should the property market be subject to a decline. The risk of (losses) from loans undertaken is primarily reduced by the nature and quality of the security taken.

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure the risk.

Liquidity Risk

Liquidity risk consists of the risk that the credit union is unable to generate sufficient cash to meet commitments as they come due. The credit union maintains a liquidity reserve with Central 1 Credit Union as described in Note 5. The credit union is also required by statute to maintain a prescribed amount of liquid assets to mitigate liquidity risk. Liquidity requirements based on expected maturity of member deposits, and the corresponding maturity of investments in loans, is described in the chart under interest rate risk below. The credit union mitigates this risk by monitoring cash activities and expected outflows so as to meet all cash outflow obligations as they fall due.

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure the risk.

Currency Risk

Currency risk relates to the credit union operating in different currencies and converting non Canadian earnings at different points in time at different foreign exchange levels when adverse changes in foreign currency exchange rates occur.

The credit union's foreign exchange risk is related to deposits and investments denominated in United States dollars. The credit union limits its holdings in foreign currency investments to 25% of the total investment portfolio in accordance with its investment policy. Total unhedged foreign currency must be less than 2% of total assets. Foreign currency changes are continually monitored for effectiveness of its foreign exchange mitigation activities and holdings are adjusted when offside of the investment policy.

NOTES TO THE FINANCIAL STATEMENTS For the year ended December 31, 2018

19. RISK MANAGEMENT (Cont'd)

Interest Rate Risk

Interest rate risk is the potential for financial loss caused by fluctuations in fair value or future cash flows of financial instruments because of changes in market interest rates. The credit union is exposed to this risk through traditional banking activities, such as deposit taking and lending.

The credit union is required to establish policies and procedures to limit its exposure to interest rate risk. These policies must ensure that the credit union's net earnings before income taxes are not impacted by an amount greater than 0.15% of the credit union's total assets based on interest rate fluctuations that may reasonably be expected to occur. Measurement and management of exposure of interest rate sensitivity is done through a combination of income simulation and maturity gap analysis. The credit union's interest rate risk results from the fact that the maturity or repricing dates for interest rate sensitive assets differs from that for the interest rate sensitive liabilities.

The credit union is exposed to interest rate price risk as a result of fixed rate financial instruments. The credit union is exposed to interest rate cash flow risk as a result of its variable rate financial instruments.

Fixed rate financial instruments maturity dates substantially coincide with interest adjustment dates.

The tables below identifies the maturity dates of interest rate sensitive financial instruments.

Interest sensitive assets and liabilities cannot normally be perfectly matched by amount and term to maturity. The credit union's analysis of risk due to changes in interest rates determined that an increase in interest rates of 0.50% could result in an increase to net income of \$194,000 while a decrease in interest rates of 0.50% could result in an decrease to net income of \$(248,000).

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure the risk.

2018	Variable	Within 3 months	4 to 12 months	Greater than 1 year	Not rate sensitive	Total
Assets						
Cash and bank	1,417,462	-	-	-	2,279,362	3,696,824
effective rate %	-	-	-	-	-	
Loans	65,914,856	3,663,732	6,156,572	120,661,735	-	196,396,895
effective rate %	5.50	3.23	3.34	3.10	-	
Investments	-	532,812	-	10,800,000	3,501,467	14,834,279
effective rate %	-	2.18	-	2.17	-	
Liabilities						
Member deposits	81,765,093	15,499,333	43,050,078	44,139,151	20,908,986	205,362,641
effective rate %	0.60	1.85	1.90	2.41	-	

NOTES TO THE FINANCIAL STATEMENTS For the year ended December 31, 2018

19. RISK MANAGEMENT (Cont'd)

2017	Variable	Within 3 months	4 to 12 months	Greater than 1 year	Not rate sensitive	Total
Assets						
Cash and bank	3,700,462	-	-	-	3,222,563	6,923,025
effective rate %	1.40	-	-	-	-	
Loans	63,683,544	6,381,268	19,448,175	89,696,697	-	179,209,684
effective rate %	4.73	3.13	3.12	2.81	-	
Investments	-	736,918	-	11,300,000	-	12,036,918
effective rate %	-	1.09	-	1.37	-	
Liabilities						
Member deposits	72,865,556	18,316,983	34,989,297	34,316,325	20,842,041	181,330,202
effective rate %	0.25	1.87	1.61	1.81	-	

20. COMMITMENTS

The credit union has an authorized line of credit with Central 1 Credit Union totaling \$14,700,000. Security given is a general security agreement covering all assets of the credit union.

Mortgages

Outstanding commitments for future advances on mortgages are \$200,000 (2017 - \$894,900).

Syndication Loans

Outstanding commitments for future advances on syndicated loans are \$2,724,118 (2017 - \$2,184,933).

Credit Lines

Unused lines of credit available to members are \$39,168,965 (2017 - \$36,779,128).

Contract Commitments

The credit union's obligations under operating leases for its premises, banking system maintenance and other contracts over the next five years are as follows:

2019 - \$225,080 2020 - \$182,320 2021 - \$136,678 2022 - \$33,832

21. COMPARATIVE FIGURES

Certain of the prior year's figures, provided for purposes of comparison, have been reclassified to conform with the current year's presentation.